

Head Office

Sane Guruji Premises, Block No. 6, 1st Floor, 386, Veer Savarkar Marg, Opp. Siddhivinayak Temple,
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Committed to Dental Excellence

April 3rd, 2020

To
Dental Manufacturers
Dental Laboratories
Oral Health Product Manufactures
(entire dental industry)

Dear Sir

**Sub.: LET US STAND TOGETHER AND FIGHT CORONA
....An Appeal....**

Dear Sir/ Madam,

The outbreak of corona virus and the disruptions it has caused has made the govt of India and the RBI take several measures to lessen the impact and offer economic relief to the affected people. The lockdown has had severe impact on Dental Professionals' earnings owing to restricted operations of clinics, consistent with the deferment of bank loans, postponement of payment of rents, etc.

Taking cognizance of the above situation which is beyond our control and act of God and force majeure in accordance with Government directives (On February 19, 2020, the Department of Expenditure, Procurement Policy Division, Ministry of Finance has notified an Office Memorandum⁷ in relation to the government's manual namely, 'Manual for Procurement of Goods, 2017', which serves as a clarification for procurement by the government. The aforesaid Office Memorandum stipulates that "the COVID-19 outbreak could be covered by a force majeure clause on the basis that it is a 'natural calamity', caveating that 'due procedure' should be followed by any government department seeking to invoke it" : Office Memorandum No. F. 18/4/2020-PPD, dated February 19, 2020 of the Government of India, Ministry of Finance, Department of Expenditure, Procurement Policy Division), we are forced to shut down dental clinic/ hospital as we primarily carry out elective surgeries barring some emergency treatments. Such closures in highly productive months of the year is really having a devastating effect on our economics. At this crucial time, when everyone is impacted and mandated to stay indoors by government order, we request your kind support and cooperation.

1. Many of our members have machines from your company, and these are under AMC and CMC contracts. These machines are not under active use as of now, due to the lockdown/curfew in the entire country. It is requested that the coverage period of CMC and AMC contracts in this tenure/ period should be extended by minimum period of at least 4 months without any additional cost.

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2. New Machines purchased under warranty, and due for a paid renewal should be granted an extension of warranty by minimum period of at least 4 months without any additional cost.
3. Defer the encashment of the Post-dated cheques given by IDA members for purchase of various machines for at least four months or till the time normalcy of the situation occurs.
4. The EMI for the machine as well as paying for consumables (Dental Implants etc.) on a monthly basis should be rescheduled by extending the period of payment without interest, by minimum period of at least 4 months without any additional cost.
5. Payment for consumables including Dental Implants stocked up in anticipation of surgery during the COVID-19 slowdown period to be deferred for a period of 4 months or resumption of normal operations whichever is earlier.

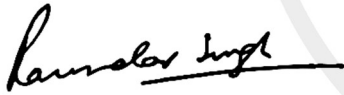
We on behalf of the IDA members / dental professionals / dental clinic and hospitals collectively appeal to you to implement the above as soon as possible.

We, from IDA have advised our members to contact you all individually for the above in this time of hardship. All of us need your support in this unforeseen difficult time.

A line of confirmation regarding your support at this crucial juncture to the dental fraternity is required regarding the above.

Thanking you for your support.

Sincerely yours
For **Indian Dental Association**



Dr. Ravindar Singh
President



Dr. Ashok Dhoble
Hon. Secretary General